

**NEWS RELEASE**

For information contact:

Kevin B. Habicht

Chief Financial Officer

(407) 265-7348

FOR IMMEDIATE RELEASE

August 1, 2017

**SECOND QUARTER 2017 OPERATING RESULTS AND INCREASED 2017 GUIDANCE  
ANNOUNCED BY NATIONAL RETAIL PROPERTIES, INC.**

**Orlando, Florida, August 1, 2017** – National Retail Properties, Inc. (NYSE: NNN), a real estate investment trust, today announced its operating results for the quarter and six months ended June 30, 2017. Highlights include:

Operating Results:

- Revenues and net earnings, FFO, Core FFO and AFFO available to common stockholders and diluted per share amounts:

	Quarter Ended		Six Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
	(in thousands, except per share data)			
Revenues	\$ 145,550	\$ 130,926	\$ 286,981	\$ 257,907
Net earnings available to common stockholders	\$ 49,447	\$ 43,084	\$ 101,068	\$ 104,908
Net earnings per common share	\$ 0.33	\$ 0.30	\$ 0.68	\$ 0.73
FFO available to common stockholders	\$ 87,884	\$ 80,503	\$ 166,151	\$ 160,601
FFO per common share	\$ 0.59	\$ 0.56	\$ 1.12	\$ 1.13
Core FFO available to common stockholders	\$ 95,425	\$ 84,404	\$ 183,547	\$ 164,722
Core FFO per common share	\$ 0.64	\$ 0.59	\$ 1.24	\$ 1.15
AFFO available to common stockholders	\$ 96,412	\$ 86,531	\$ 185,457	\$ 168,280
AFFO per common share	\$ 0.65	\$ 0.60	\$ 1.25	\$ 1.18

Second Quarter 2017 Highlights:

- FFO per share increased 5.4% over prior year results
- Core FFO per common share increased 8.5% over prior year results
- AFFO per common share increased 8.3% over prior year results
- Portfolio occupancy was 99.3% at June 30, 2017 as compared to 99.1% at March 31, 2017 and 99.0% at December 31, 2016
- Invested \$299.5 million in property investments, including the acquisition of 140 properties with an aggregate 832,000 square feet of gross leasable area at an initial cash yield of 6.9%
- Sold eight properties for \$9.3 million producing \$2.7 million of gains on sales, net of noncontrolling interests
- Raised \$25.1 million net proceeds from the issuance of 583,946 common shares

First Half 2017 Highlights:

- Core FFO per share increased 7.8% over prior year results
- AFFO per share increased 5.9% over prior year results
- Invested \$407.4 million in 164 properties with an aggregate 1,082,000 square feet of gross leasable area at an initial cash yield of 6.9%
- Sold 25 properties for \$48.3 million producing \$17.3 million of gains on sales, net of noncontrolling interests
- Raised \$73.6 million in net proceeds from the issuance of 1,687,621 common shares

Core FFO guidance for 2017 was increased from a range of \$2.44 to \$2.48 to a range of \$2.46 to \$2.50 per share. The 2017 AFFO is estimated to be \$2.50 to \$2.54 per share. The Core FFO guidance equates to net earnings of \$1.36 to \$1.40 per share, plus \$1.10 per share of expected real estate depreciation and amortization and excludes any gains from the sale of real estate and any charges for impairments, retirement severance costs, or preferred stock redemption charges. The guidance is based on current plans and assumptions and subject to risks and uncertainties more fully described in this press release and the company's reports filed with the Securities and Exchange Commission.

Jay Whitehurst, Chief Executive Officer, commented: "National Retail Properties enjoyed another impressive quarter, driven by our healthy portfolio, our selectively underwritten acquisitions, and our flexible, low leverage balance sheet, all of which has positioned us to raise our guidance and, as previously announced, to raise our common dividend for the 28<sup>th</sup> consecutive year, a record matched by only three other REITs and less than 90 public companies in the United States."

National Retail Properties invests primarily in high-quality retail properties subject generally to long-term, net leases. As of June 30, 2017, the company owned 2,675 properties in 48 states with a gross leasable area of approximately 28.1 million square feet and with a weighted average remaining lease term of 11.5 years. For more information on the company, visit [www.nnnreit.com](http://www.nnnreit.com).

Management will hold a conference call on August 1, 2017, at 10:30 a.m. ET to review these results. The call can be accessed on the National Retail Properties web site live at <http://www.nnnreit.com>. For those unable to listen to the live broadcast, a replay will be available on the company's web site. In addition, a summary of any earnings guidance given on the call will be posted to the company's web site.

*Statements in this press release that are not strictly historical are "forward-looking" statements. These statements generally are characterized by the use of terms such as "believe," "expect," "intend," "may," "estimated," or other similar words or expressions. Forward-looking statements involve known and unknown risks, which may cause the company's actual future results to differ materially from expected results. These risks include, among others, general economic conditions, local real estate conditions, changes in interest rates, increases in operating costs, the preferences and financial condition of the company's tenants, the availability of capital, and, risks related to the company's status as a REIT. Additional information concerning these and other factors that could cause actual results to differ materially from these forward-looking statements is contained from time to time in the company's Securities and Exchange Commission (the "Commission") filings, including, but not limited to, the company's Annual Report on Form 10-K. Copies of each filing may be obtained from the company or the Commission. Such forward-looking statements should be regarded solely as reflections of the company's current operating plans and estimates. Actual operating results may differ materially from what is expressed or forecast in this press release. National Retail Properties, Inc. undertakes no obligation to publicly release the results of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date these statements were made.*

*The reported results are preliminary and not final and there can be no assurance that the results will not vary from the final information filed on Form 10-Q with the Commission for the quarter and six months ended June 30, 2017. In the opinion of management, all adjustments considered necessary for a fair presentation of these reported results have been made.*

*Funds From Operations, commonly referred to as FFO, is a relative non-GAAP financial measure of operating performance of an equity REIT in order to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is defined by the National Association of Real Estate Investment Trusts ("NAREIT") and is used by the company as follows: net earnings (computed in accordance with GAAP) plus depreciation and amortization of assets unique to the real estate industry, excluding gains (or*

including losses), any applicable taxes and noncontrolling interests on the disposition of certain assets, the company's share of these items from the company's unconsolidated partnerships and any impairment charges on a depreciable real estate asset.

*FFO is generally considered by industry analysts to be the most appropriate measure of performance of real estate companies. FFO does not necessarily represent cash provided by operating activities in accordance with GAAP and should not be considered an alternative to net earnings as an indication of the company's performance or to cash flow as a measure of liquidity or ability to make distributions. Management considers FFO an appropriate measure of performance of an equity REIT because it primarily excludes the assumption that the value of the real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. The company's computation of FFO may differ from the methodology for calculating FFO used by other equity REITs, and therefore, may not be comparable to such other REITs. A reconciliation of net earnings (computed in accordance with GAAP) to FFO, as defined by NAREIT, is included in the financial information accompanying this release.*

*Core Funds From Operations ("Core FFO") is a non-GAAP measure of operating performance that adjusts FFO to eliminate the impact of certain GAAP income and expense amounts that the company believes are infrequent and unusual in nature and/or not related to its core real estate operations. Exclusion of these items from similar FFO-type metrics is common within the REIT industry, and management believes that presentation of Core FFO provides investors with a potential metric to assist in their evaluation of the company's operating performance across multiple periods and in comparison to the operating performance of its peers because it removes the effect of unusual items that are not expected to impact the company's operating performance on an ongoing basis. Core FFO is used by management in evaluating the performance of the company's core business operations and is a factor in determining management compensation. Items included in calculating FFO that may be excluded in calculating Core FFO may include items like transaction related gains, income or expense, impairments on land or commercial mortgage residual interests, preferred stock redemption costs or other non-core amounts as they occur. The company's computation of Core FFO may differ from the methodology for calculating Core FFO used by other equity REITs, and therefore, may not be comparable to such other REITs. A reconciliation of net earnings (computed in accordance with GAAP) to Core FFO is included in the financial information accompanying this release.*

*Adjusted Funds From Operations ("AFFO") is a non-GAAP financial measure of operating performance used by many companies in the REIT industry. AFFO adjusts FFO for certain non-cash items that reduce or increase net income in accordance with GAAP. AFFO should not be considered an alternative to net earnings, as an indication of the company's performance or to cash flow as a measure of liquidity or ability to make distributions. Management considers AFFO a useful supplemental measure of the company's performance. The company's computation of AFFO may differ from the methodology for calculating AFFO used by other equity REITs, and therefore, may not be comparable to such other REITs. A reconciliation of net earnings (computed in accordance with GAAP) to AFFO is included in the financial information accompanying this release.*

**National Retail Properties, Inc.**  
(in thousands, except per share data)  
(unaudited)

	Quarter Ended		Six Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
<b>Income Statement Summary</b>				
<b>Revenues:</b>				
Rental and earned income	\$ 141,742	\$ 126,929	\$ 279,039	\$ 249,404
Real estate expense reimbursement from tenants	3,700	3,248	7,560	6,838
Interest and other income from real estate transactions	28	301	217	764
Interest income on commercial mortgage residual interests	80	448	165	901
	<u>145,550</u>	<u>130,926</u>	<u>286,981</u>	<u>257,907</u>
<b>Operating expenses:</b>				
General and administrative	8,820	8,735	17,739	17,984
Real estate	5,424	4,567	11,087	9,355
Depreciation and amortization	41,326	36,489	81,469	71,144
Impairment – commercial mortgage residual interests valuation	—	632	—	852
Impairment losses – real estate and other charges, net of recoveries	(39)	5,459	1,167	6,031
Retirement severance costs	7,428	—	7,428	—
	<u>62,959</u>	<u>55,882</u>	<u>118,890</u>	<u>105,366</u>
<b>Other expenses (revenues):</b>				
Interest and other income	(37)	(72)	(175)	(91)
Interest expense	27,274	24,081	53,888	47,667
Real estate acquisition costs	—	280	—	409
	<u>27,237</u>	<u>24,289</u>	<u>53,713</u>	<u>47,985</u>
Earnings before gain on disposition of real estate	55,354	50,755	114,378	104,556
Gain on disposition of real estate	3,055	1,178	17,679	18,053
Earnings including noncontrolling interests	58,409	51,933	132,057	122,609
Loss (earnings) attributable to noncontrolling interests	(381)	9	(372)	16
Net earnings attributable to NNN	58,028	51,942	131,685	122,625
Series D preferred stock dividends	—	(4,762)	(3,598)	(9,523)
Series E preferred stock dividends	(4,096)	(4,096)	(8,194)	(8,194)
Series F preferred stock dividends	(4,485)	—	(8,970)	—
Excess of redemption value over carrying value of Series D preferred shares redeemed	—	—	(9,855)	—
Net earnings available to common stockholders	<u>\$ 49,447</u>	<u>\$ 43,084</u>	<u>\$ 101,068</u>	<u>\$ 104,908</u>
<b>Weighted average common shares outstanding:</b>				
Basic	148,373	143,443	147,655	142,142
Diluted	148,719	143,977	148,024	142,694
<b>Net earnings per share available to common stockholders:</b>				
Basic	\$ 0.33	\$ 0.30	\$ 0.68	\$ 0.74
Diluted	\$ 0.33	\$ 0.30	\$ 0.68	\$ 0.73

**National Retail Properties, Inc.**  
(in thousands, except per share data)  
(unaudited)

	Quarter Ended		Six Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
<b><u>Funds From Operations (FFO) Reconciliation:</u></b>				
Net earnings available to common stockholders	\$ 49,447	\$ 43,084	\$ 101,068	\$ 104,908
Real estate depreciation and amortization	41,247	36,407	81,311	70,984
Gain on disposition of real estate, net of noncontrolling interest	(2,658)	(1,178)	(17,282)	(18,053)
Impairment losses – depreciable real estate, net of recoveries	(152)	2,190	1,054	2,762
Total FFO adjustments	<u>38,437</u>	<u>37,419</u>	<u>65,083</u>	<u>55,693</u>
FFO available to common stockholders	<u>\$ 87,884</u>	<u>\$ 80,503</u>	<u>\$ 166,151</u>	<u>\$ 160,601</u>
FFO per common share:				
Basic	<u>\$ 0.59</u>	<u>\$ 0.56</u>	<u>\$ 1.13</u>	<u>\$ 1.13</u>
Diluted	<u>\$ 0.59</u>	<u>\$ 0.56</u>	<u>\$ 1.12</u>	<u>\$ 1.13</u>
<b><u>Core Funds From Operations Reconciliation:</u></b>				
Net earnings available to common stockholders	\$ 49,447	\$ 43,084	\$ 101,068	\$ 104,908
Total FFO adjustments	<u>38,437</u>	<u>37,419</u>	<u>65,083</u>	<u>55,693</u>
FFO available to common stockholders	87,884	80,503	166,151	160,601
Excess of redemption value over carrying value of preferred share redemption	—	—	9,855	—
Impairment – commercial mortgage residual interests valuation	—	632	—	852
Impairment losses – non-depreciable real estate	113	—	113	—
Retirement severance costs	7,428	—	7,428	—
Bad debt expense – loans	—	3,269	—	3,269
Total Core FFO adjustments	<u>7,541</u>	<u>3,901</u>	<u>17,396</u>	<u>4,121</u>
Core FFO available to common stockholders	<u>\$ 95,425</u>	<u>\$ 84,404</u>	<u>\$ 183,547</u>	<u>\$ 164,722</u>
Core FFO per common share:				
Basic	<u>\$ 0.64</u>	<u>\$ 0.59</u>	<u>\$ 1.24</u>	<u>\$ 1.16</u>
Diluted	<u>\$ 0.64</u>	<u>\$ 0.59</u>	<u>\$ 1.24</u>	<u>\$ 1.15</u>

**National Retail Properties, Inc.**  
(in thousands, except per share data)  
(unaudited)

	Quarter Ended		Six Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
<b><u>Adjusted Funds From Operations (AFFO) Reconciliation:</u></b>				
Net earnings available to common stockholders	\$ 49,447	\$ 43,084	\$ 101,068	\$ 104,908
Total FFO adjustments	38,437	37,419	65,083	55,693
Total Core FFO adjustments	7,541	3,901	17,396	4,121
Core FFO available to common stockholders	95,425	84,404	183,547	164,722
Straight line accrued rent	(229)	84	(904)	(157)
Net capital lease rent adjustment	213	353	443	692
Below market rent amortization	(682)	(661)	(1,341)	(1,520)
Stock based compensation expense	2,245	2,667	4,825	5,370
Capitalized interest expense	(560)	(316)	(1,113)	(827)
Total AFFO adjustments	987	2,127	1,910	3,558
AFFO available to common stockholders	\$ 96,412	\$ 86,531	\$ 185,457	\$ 168,280
AFFO per common share:				
Basic	\$ 0.65	\$ 0.60	\$ 1.26	\$ 1.18
Diluted	\$ 0.65	\$ 0.60	\$ 1.25	\$ 1.18
<b><u>Other Information:</u></b>				
Percentage rent	\$ 198	\$ 164	\$ 746	\$ 638
Amortization of debt costs	\$ 868	\$ 757	\$ 1,727	\$ 1,513
Scheduled debt principal amortization (excluding maturities)	\$ 125	\$ 133	\$ 253	\$ 392
Non-real estate depreciation expense	\$ 81	\$ 84	\$ 164	\$ 165

**2017 Earnings Guidance:**

Core FFO guidance for 2017 is \$2.46 to \$2.50 per share. The 2017 AFFO is estimated to be \$2.50 to \$2.54 per share. The FFO guidance equates to net earnings of \$1.36 to \$1.40 per share, plus \$1.10 per share of expected real estate depreciation and amortization and excludes any gains from the sale of real estate and any charges for impairments, retirement severance costs, or preferred stock redemption charges. The guidance is based on current plans and assumptions and subject to risks and uncertainties more fully described in this press release and the company's reports filed with the Securities and Exchange Commission.

**2017 Guidance**

Net earnings per common share excluding any gains on sale of real estate, impairment charges, retirement severance costs or charges in connection with preferred stock redemption	\$1.36 - \$1.40 per share
Real estate depreciation and amortization per share	\$1.10 per share
Core FFO per share	\$2.46 - \$2.50 per share
AFFO per share	\$2.50 - \$2.54 per share
G&A expenses (excluding retirement severance costs)	\$33 - \$34 Million
Real estate expenses, net of tenant reimbursements	\$7 - \$8 Million
Acquisition volume	\$550 - \$650 Million
Disposition volume	\$80 - \$120 Million

**National Retail Properties, Inc.**

(in thousands)

(unaudited)

	<u>June 30,</u> <u>2017</u>	<u>December 31,</u> <u>2016</u>
<b>Balance Sheet Summary</b>		
<b>Assets:</b>		
Real estate:		
Accounted for using the operating method, net of accumulated depreciation and amortization	\$ 6,198,346	\$ 5,881,652
Accounted for using the direct financing method	10,091	11,230
Real estate held for sale	2,341	23,478
Cash and cash equivalents	4,450	294,540
Receivables, net of allowance	2,208	3,418
Accrued rental income, net of allowance	25,688	25,101
Debt costs, net of accumulated amortization	2,124	2,715
Other assets	91,880	92,017
Total assets	<u>\$ 6,337,128</u>	<u>\$ 6,334,151</u>
<b>Liabilities:</b>		
Line of credit payable	\$ 215,500	\$ —
Mortgages payable, including unamortized premium and net of unamortized debt costs	13,591	13,878
Notes payable, net of unamortized discount and unamortized debt costs	2,299,710	2,297,811
Accrued interest payable	19,921	19,665
Other liabilities	99,720	85,869
Total liabilities	<u>2,648,442</u>	<u>2,417,223</u>
Stockholders' equity of NNN	3,688,185	3,916,799
Noncontrolling interests	501	129
Total equity	<u>3,688,686</u>	<u>3,916,928</u>
Total liabilities and equity	<u>\$ 6,337,128</u>	<u>\$ 6,334,151</u>
Common shares outstanding	<u>149,206</u>	<u>147,150</u>
Gross leasable area, Property Portfolio (square feet)	<u>28,102</u>	<u>27,204</u>

**National Retail Properties, Inc.**

Debt Summary  
As of June 30, 2017  
(in thousands)  
(unaudited)

<b>Unsecured Debt</b>	<b>Principal</b>	<b>Principal, Net of Unamortized Discount</b>	<b>Stated Rate</b>	<b>Effective Rate</b>	<b>Maturity Date</b>
Line of credit payable	\$ 215,500	\$ 215,500	L + 92.5 bps	2.019%	January 2019
Unsecured notes payable:					
2017	250,000	249,965	6.875%	6.924%	October 2017
2021	300,000	297,983	5.500%	5.689%	July 2021
2022	325,000	322,156	3.800%	3.985%	October 2022
2023	350,000	348,393	3.300%	3.388%	April 2023
2024	350,000	349,484	3.900%	3.924%	June 2024
2025	400,000	399,172	4.000%	4.029%	November 2025
2026	350,000	346,317	3.600%	3.733%	December 2026
Total	<u>2,325,000</u>	<u>2,313,470</u>			
Total unsecured debt <sup>(1)</sup>	<u>\$ 2,540,500</u>	<u>\$ 2,528,970</u>			
Debt costs		(21,157)			
Accumulated amortization		<u>7,397</u>			
Debt costs, net of accumulated amortization		<u>(13,760)</u>			
Notes payable, net of unamortized discount and unamortized debt costs		<u>\$ 2,515,210</u>			

<sup>(1)</sup> Unsecured notes payable have a weighted average interest rate of 4.4% and a weighted average maturity of 6.1 years

<b>Mortgages Payable</b>	<b>Principal Balance</b>	<b>Interest Rate</b>	<b>Maturity Date</b>
Mortgage <sup>(1)</sup>	13,692	5.230%	July 2023
Debt costs	(147)		
Accumulated amortization	<u>46</u>		
Debt costs, net of accumulated amortization	<u>(101)</u>		
Mortgages payable, including unamortized premium and net of unamortized debt costs	<u>\$ 13,591</u>		

<sup>(1)</sup> Includes unamortized premium



**National Retail Properties, Inc.**  
**Property Portfolio**

**Top 20 Lines of Trade**

Line of Trade	As of June 30,	
	2017 <sup>(1)</sup>	2016 <sup>(2)</sup>
1. Convenience stores	18.1%	16.7%
2. Restaurants – full service	11.7%	12.6%
3. Restaurants – limited service	7.8%	7.7%
4. Automotive service	6.9%	6.7%
5. Family entertainment centers	6.1%	5.7%
6. Health and fitness	5.6%	4.2%
7. Theaters	4.7%	5.1%
8. Automotive parts	3.7%	4.0%
9. Recreational vehicle dealers, parts and accessories	3.4%	3.4%
10. Banks	2.6%	3.3%
11. Sporting goods	2.4%	2.8%
12. Medical service providers	2.4%	2.2%
13. Wholesale clubs	2.2%	2.5%
14. Drug stores	2.0%	2.2%
15. Furniture	1.9%	1.4%
16. Travel plazas	1.9%	2.0%
17. General merchandise	1.9%	1.8%
18. Consumer electronics	1.8%	2.1%
19. Home improvement	1.8%	1.9%
20. Home furnishings	1.6%	1.8%
Other	9.5%	9.9%
Total	100.0%	100.0%

**Top 10 States**

State	% of Total <sup>(1)</sup>	State	% of Total <sup>(1)</sup>
1. Texas	18.1%	6. Georgia	4.3%
2. Florida	8.6%	7. Tennessee	4.0%
3. Illinois	5.5%	8. Virginia	3.9%
4. Ohio	5.4%	9. Indiana	3.9%
5. North Carolina	4.8%	10. Alabama	3.2%

<sup>(1)</sup> Based on the annualized base rent for all leases in place as of June 30, 2017.

<sup>(2)</sup> Based on the annualized base rent for all leases in place as of June 30, 2016.

**National Retail Properties, Inc.**  
**Property Portfolio**

**Top Tenants ( ≥ 2.0%)**

	<u>Properties</u>	<u>% of Total<sup>(1)</sup></u>
Sunoco	125	5.2%
Mister Car Wash	96	4.2%
LA Fitness	29	3.8%
Camping world	34	3.4%
AMC Theatre	20	3.3%
Couche-Tard (Pantry)	86	3.3%
7-Eleven	77	3.2%
GPM Investments	96	2.7%
Bell American (Taco Bell)	115	2.6%
SunTrust	109	2.5%
Chuck E. Cheese's	53	2.4%
BJ's Wholesale Club	8	2.2%
Frisch's Restaurant	74	2.1%
Gander Mountain	12	2.1%

**Lease Expirations<sup>(2)</sup>**

	<u>% of Total<sup>(1)</sup></u>	<u># of Properties</u>	<u>Gross Leasable Area<sup>(3)</sup></u>		<u>% of Total<sup>(1)</sup></u>	<u># of Properties</u>	<u>Gross Leasable Area<sup>(3)</sup></u>
2017	0.3%	11	213,000	2023	2.5%	87	1,052,000
2018	2.9%	85	1,063,000	2024	2.4%	50	883,000
2019	2.8%	76	1,134,000	2025	4.9%	132	1,145,000
2020	3.6%	129	1,562,000	2026	5.9%	184	1,910,000
2021	4.2%	121	1,316,000	2027	8.6%	194	2,816,000
2022	6.5%	122	1,716,000	Thereafter	55.4%	1,459	12,924,000

<sup>(1)</sup> Based on the annual base rent of \$573,024,000, which is the annualized base rent for all leases in place as of June 30, 2017.

<sup>(2)</sup> As of June 30, 2017, the weighted average remaining lease term is 11.5 years.

<sup>(3)</sup> Square feet.